STEFFEN RECTER: Focus on the customer

Mr Steffen Recter has been working in sales at **RINK** since 01.01.2024 and will take over as Head of 'Internal Sales' from 01.01.2025, succeeding Ms Petschat.

As a trained Industrial business management assistant, he has worked for various companies. After various stages in his professional career, he most recently held the same position at an internationally active manufacturer of special valves.

With a great **passion for technical solutions**, his focus is always on the needs of the customer and aligning all operational processes with this.

Mr Recter is looking forward to meeting our customers in person at this year's Brau and talking to them.







CERVECERÍA CENTRO AMERICANA, S.A.

Cervecería Centro Americana, S.A. in Guatemala was founded in 1886 through the initiative and commitment of the brothers Mariano and Rafael Castillo Córdova. During this time they made significant investments to industrialize the brewing process.

Throughout its history, the company has experienced two world wars and a major economic crisis. At a local level, a flu epidemic, two devastating earthquakes, thirty-six years of internal conflict with armed violence and a tumultuous political environment. All these vicissitudes in Guatemala have been met with hard work and iron trust, demonstrating a strong will to focus on modernisation and cons-

tant renewal. Cervecería Centro Americana, S.A. celebrated its 100th anniversary on 3 February 1986, making it the oldest company in the country. That year, it managed to break the sales record thanks to the provision of two automatic bottling halls with 1300 bottles per minute.

In 2004, the current brewhouse was inaugurated, with the most modern brewing technology in the region. In addition, Gallo beer was elected to the Marketing Hall of Fame of the American Marketing Association of New York, USA, and thus the first beer on the continent to be placed alongside the world's major brands. Today, the company is aware that it is the result of the vision of two brothers who,

with entrepreneurial spirit and constant work, have succeeded in establishing one of the most important breweries in the region since the end of the nineteenth century.

A **rotation decrowner RK 940** was ordered from **RINK** in 2024 via Krones in Neutraubling, and is due to be delivered in December.





Visit us at the Brau Beviale 2024:

HALL 8 STAND 317

BEVERAGE MANUFACTURER TIROLIMO Refreshing lemonades for the gastronomy & hotel industry

We are an Austrian beverage manufacturer that specializes in the production of high-quality lemonades, fruit juices and other soft drinks. Our company was founded more than 50 years ago and ever since developed into one of the leading beverage manufacturers in the region.



Known for our wide range of refreshing and delicious drinks, from classic lemonades such as lemon and orange to modern flavors such as mango and lime-mint, there is something to suit every taste. Iced teas and fruit juices are also part of the company's range. We put great focus on the quality of our products and therefore only use high-quality and natural ingredients.

We also concentrate on sustainability and environmental awareness.

Our drinks are delivered in recyclable packaging and we ensure that production uses as few resources as possible. Our PET bottles are made from 50% recycled plastic and our glass bottles are reusable.



Most of the production already takes place on site, in the future the glass bottles will also be filled in-house, and photovoltaic systems on the roofs of our company's halls already produce most of the energy we need.

In 2023 we contacted **RINK** and ordered an **ESR 03 single bottle decapper**. This was delivered in June 2024.

AGUAS DE CABREIROA - The natural mineral water of Galicia

Aguas de Cabreiroa is a natural mineral water well in Galicia, owned by the company Hijos de Rivera. In recent years, significant investments were made to modernize the bottling plant, while



protecting the environment of the spring and preserving natural resources as much as possible.

Cabreiroá has been the most exported brand of natural mineral water from Spain since the beginning of the 20th century and has established itself as the market leader in the South American market within just a few years.

In January 2024, Krones ordered a KM 790/9K decapper from RINK for Cabreiroa. Delivery is scheduled for November.

